



## Scalable cybersecurity services for Australian consultancies and MSPs.

At vCISO.One, we partner with Australian cybersecurity consultancies and MSPs to help deliver high-quality, flexible, and scalable virtual CISO (vCISO) and cybersecurity services to their clients. Whether you need overflow support, specialised expertise, or a trusted white-label partner, we enable you to expand your advisory capacity without increasing headcount.

## What We Offer

- ✓ **Tiered vCISO Packages:** Bronze, Silver, and Gold service tiers that scale to match client risk profiles, budgets, and compliance needs.
- ✓ **White-Label Capability:** Seamlessly integrate our consultants under your brand, or use us as a co-branded external resource.
- ✓ **Framework Expertise:** Deep familiarity with Essential Eight, ISM, ISO 27001:2022, NIST CSF, SOCI Act, CPS 234, and more.
- ✓ **Flexible Engagements:** From one-time assessments and tabletop exercises to ongoing monthly advisory.
- ✓ **End-to-End Support:** Policy development, risk assessments, cyber roadmaps, compliance alignment, board reporting, third-party reviews and more.

## Why Partner with vCISO.One?

- Expand your service capability without increasing your team
- Meet demand peaks with overflow resourcing
- Accelerate delivery with pre-built tools, templates, and processes
- Maintain brand control through white-label delivery options
- Offer clients mature cyber leadership via a proven, experienced partner



## Services for Your Clients

At vCISO.One, we offer two tiered vCISO service packages - available for both IT and OT environments - designed to provide ongoing strategic security leadership at a pace that suits your client's needs.

These are complemented by 12 modular cybersecurity services - such as policy development, risk assessments, cyber roadmaps, compliance reviews, tabletop exercises, architecture assessments, penetration testing and managed security services - enabling a tailored mix of support for every engagement.

[View Our Services](#)

## What Our Partners Say

*"Andrew's expertise and professionalism made a real impact across several client engagements, from executive tabletop exercises and policy reviews, through to ISO 27001 readiness assessments and security architecture reviews. He's a reliable extension of our team when it matters most."*

William Ulyate, National Cyber Security Director, WhiteRook Cyber



## Our Partner Journey: Simple, Strategic, Scalable

Partnering with vCISO.One is designed to be seamless and value-driven from day one. Whether you're looking to extend your cybersecurity capabilities, access executive-level advisory services, or offer more strategic outcomes to your clients, our 5-step journey ensures a clear path from connection to growth — with expert support at every stage.

### ✔ Step 1: Connect

#### Let's explore the opportunity together

Book a quick discovery call so we can understand your business model, client needs, and how our vCISO services can fit within your offering.

### ✔ Step 2: Align

#### Define your partnership goals

We'll work with you to outline how engagements will be structured — whether white-labelled or co-branded — and how best to integrate with your delivery model.

### ✔ Step 3: Enable

#### Get the tools and support you need

You'll receive access to service brochures, delivery frameworks, proposal templates, and everything else you need to confidently introduce vCISO.One to your clients.

### ✔ Step 4: Deliver

#### Seamless, scalable service delivery

We operate as an extension of your team, delivering high-quality vCISO services under your brand or ours — from assessments and table-tops to full strategy and compliance work.

### ✔ Step 5: Grow

#### Strengthen client relationships and revenue

With every engagement, you'll unlock new opportunities for upsell, expansion, and recurring revenue — all while enhancing your reputation as a trusted security provider.



## Let's Collaborate

If you're a consultancy or MSP looking to scale and enhance your cyber advisory offerings without sacrificing quality, we'd love to chat.

Schedule a FREE Discovery Call